

The Toledo Zoological Society

Years Ended
December 31,
2020 and 2019

Consolidated
Financial
Statements
and
Supplementary
Information

Rehmann

THE TOLEDO ZOOLOGICAL SOCIETY

Table of Contents

	<u>Page</u>
Independent Auditors' Report	1
Consolidated Financial Statements for the Years Ended December 31, 2020 and 2019	
Consolidated Statements of Financial Position	3
Consolidated Statements of Activities	4
Consolidated Statements of Functional Expenses	5
Consolidated Statements of Cash Flows	7
Notes to Consolidated Financial Statements	8
Independent Auditors' Report on Supplementary Information	25
Supplementary Information for the Years Ended December 31, 2020 and 2019	26
Consolidated Schedules of Park Operations	27
Consolidating Statement of Financial Position - 2020	28
Consolidating Statement of Activities - 2020	29

INDEPENDENT AUDITORS' REPORT

April 28, 2021

Board of Directors
The Toledo Zoological Society
Toledo, Ohio

We have audited the accompanying consolidated financial statements of **The Toledo Zoological Society** (the "Organization"), a nonprofit organization, which comprise the consolidated statements of financial position as of December 31, 2020 and 2019, and the related consolidated statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Independent Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on auditor judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Organization's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Rehmann is an independent member of Nexia International.



📍 7124 W. Central Ave, Toledo, OH 43617 📞 419.865.8118

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of **The Toledo Zoological Society** as of December 31, 2020 and 2019, and the consolidated changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

A handwritten signature in black ink that reads "Lehmann Johnson LLC". The signature is written in a cursive, flowing style.

THE TOLEDO ZOOLOGICAL SOCIETY

Consolidated Statements of Financial Position

ASSETS	December 31	
	2020	2019
Assets		
Cash and cash equivalents	\$ 6,972,921	\$ 2,737,780
Contributions receivable	923,076	1,687,827
Accounts receivable	391,961	385,214
Levy receivable	717,166	-
Inventory	331,268	358,028
Prepaid expenses and deposits	435,241	414,311
Investment securities	23,534,713	20,382,206
Beneficial interest in perpetual trusts	969,155	917,921
Property and equipment		
Land and improvements	17,147,713	17,044,713
Buildings and structures	210,181,172	209,559,774
Equipment	12,176,280	11,834,479
Construction in progress	1,563,138	723,832
	241,068,303	239,162,798
Less accumulated depreciation	98,152,496	90,807,356
Net property and equipment	142,915,807	148,355,442
Total assets	\$ 177,191,308	\$ 175,238,729
LIABILITIES AND NET ASSETS		
Liabilities		
Bank revolving note payable	\$ 7,250,000	\$ 9,500,000
Accounts payable	1,461,676	2,421,266
Accrued payroll, vacation pay and payroll taxes	357,151	412,715
Deferred membership	1,334,871	1,284,625
Deferred revenue	754,610	600,145
Note payable	-	75,000
Total liabilities	11,158,308	14,293,751
Commitments (Note 12)		
Net assets		
Without donor restrictions	154,553,922	150,456,130
With donor restrictions	11,479,078	10,488,848
Total net assets	166,033,000	160,944,978
Total liabilities and net assets	\$ 177,191,308	\$ 175,238,729

The accompanying notes are an integral part of these consolidated financial statements.

THE TOLEDO ZOOLOGICAL SOCIETY

Consolidated Statements of Activities

	Year Ended December 31					
	2020			2019		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
Revenues, gains and other support						
Tax levies	\$ 12,784,446	\$ -	\$ 12,784,446	\$ 12,420,163	\$ -	\$ 12,420,163
Park operations	3,890,107	-	3,890,107	9,085,069	-	9,085,069
Admissions	3,614,435	-	3,614,435	6,270,482	-	6,270,482
Memberships	4,942,955	-	4,942,955	6,687,875	-	6,687,875
Special events and programs	428,778	-	428,778	1,058,864	-	1,058,864
Zoo pals	145,150	-	145,150	134,368	-	134,368
Investment return, net of fees	1,864,554	1,231,015	3,095,569	2,394,686	1,223,084	3,617,770
Contributions and bequests	1,738,006	1,419,297	3,157,303	978,869	753,409	1,732,278
Grants and other revenue	1,505,243	199,269	1,704,512	153,983	568,887	722,870
Paycheck Protection Program grant (Note 1)	2,974,974	-	2,974,974	-	-	-
Net assets released from restriction	1,939,351	(1,939,351)	-	815,250	(815,250)	-
Total revenues, gains and other support	35,827,999	910,230	36,738,229	39,999,609	1,730,130	41,729,739
Expenses and losses						
Program expenses:						
Animal care and exhibitions	17,619,267	-	17,619,267	17,308,863	-	17,308,863
Park operations	4,761,896	-	4,761,896	8,331,126	-	8,331,126
Conservation	1,085,604	-	1,085,604	1,258,652	-	1,258,652
Education	767,692	-	767,692	1,393,433	-	1,393,433
Membership services	997,603	-	997,603	913,671	-	913,671
Marketing	2,257,548	-	2,257,548	2,543,935	-	2,543,935
Total program expenses	27,489,610	-	27,489,610	31,749,680	-	31,749,680
Supporting services expenses:						
General and administrative	3,560,936	-	3,560,936	3,752,330	-	3,752,330
Fundraising	598,578	-	598,578	703,066	-	703,066
Total supporting services expenses	4,159,514	-	4,159,514	4,455,396	-	4,455,396
Losses:						
Loss on disposal of property and equipment	1,083	-	1,083	211,207	-	211,207
Total expenses and losses	31,650,207	-	31,650,207	36,416,283	-	36,416,283
Changes in net assets	4,177,792	910,230	5,088,022	3,583,326	1,730,130	5,313,456
Net assets, beginning of year	150,376,130	10,568,848	160,944,978	146,872,804	8,758,718	155,631,522
Net assets, end of year	\$ 154,553,922	\$ 11,479,078	\$ 166,033,000	\$ 150,456,130	\$ 10,488,848	\$ 160,944,978

The accompanying notes are an integral part of these consolidated financial statements.

THE TOLEDO ZOOLOGICAL SOCIETY

Consolidated Statement of Functional Expenses

Year Ended December 31, 2020

	Program Expenses						Supporting Services			Total	
	Animal Care and Exhibitions	Park Operations	Conservation	Education	Membership Services	Marketing	Total Program Expenses	General and Administrative	Fundraising		Total Supporting Services
Salaries and wages	\$ 7,371,314	\$ 1,614,403	\$ 335,729	\$ 367,968	\$ 278,091	\$ 380,125	\$ 10,347,630	\$ 1,024,479	\$ 272,912	\$ 1,297,391	\$ 11,645,021
Fringe benefits	1,858,427	406,852	84,541	92,760	70,157	95,695	2,608,432	258,319	68,689	327,008	2,935,440
Cost of goods sold	-	1,092,771	-	-	-	(595)	1,092,176	-	-	-	1,092,176
Animal nutrition	546,270	-	-	-	-	-	546,270	-	-	-	546,270
Repairs and maintenance	517,826	14,665	-	-	157	-	532,648	63,905	-	63,905	596,553
Utilities	1,051,415	230,179	47,829	52,479	39,692	54,140	1,475,734	146,145	38,862	185,007	1,660,741
Professional and contracted services	323,492	98,313	-	-	262,384	120	684,309	277,838	13,428	291,266	975,575
Advertising and public relations	-	13,266	-	-	17,053	1,448,175	1,478,494	3,726	3,690	7,416	1,485,910
Processing fees	-	-	-	-	-	-	-	492,389	-	492,389	492,389
Insurance, licenses and taxes	5,192	21,104	146	-	-	-	26,442	449,666	25	449,691	476,133
Supplies	795,755	172,462	7,516	8,616	149,150	24,194	1,157,693	75,078	8,158	83,236	1,240,929
Training and education	18,001	9,948	1,407	2,941	695	9,627	42,619	36,757	11,194	47,951	90,570
Organizational dues	2,338	1,806	-	-	-	550	4,694	54,629	4,570	59,199	63,893
Animal acquisitions	51,457	-	-	-	-	-	51,457	-	-	-	51,457
Grants	-	-	336,800	5,000	-	-	341,800	-	-	-	341,800
Depreciation	4,766,840	1,043,570	216,846	237,928	179,952	245,457	6,690,593	662,584	176,187	838,771	7,529,364
Interest	270,018	-	-	-	-	-	270,018	-	-	-	270,018
Other	40,922	42,557	54,790	-	272	60	138,601	15,421	863	16,284	154,885
Total expenses	\$ 17,619,267	\$ 4,761,896	\$ 1,085,604	\$ 767,692	\$ 997,603	\$ 2,257,548	\$ 27,489,610	\$ 3,560,936	\$ 598,578	\$ 4,159,514	\$ 31,649,124

The accompanying notes are an integral part of these consolidated financial statements.

THE TOLEDO ZOOLOGICAL SOCIETY

Consolidated Statement of Functional Expenses

Year Ended December 31, 2019

	Program Expenses						Supporting Services			Total	
	Animal Care and Exhibitions	Park Operations	Conservation	Education	Membership Services	Marketing	Total Program Expenses	General and Administrative	Fundraising		Total Supporting Services
Salaries and wages	\$ 7,802,337	\$ 3,007,113	\$ 374,607	\$ 725,339	\$ 324,842	\$ 441,153	\$ 12,675,391	\$ 1,148,696	\$ 315,973	\$ 1,464,669	\$ 14,140,060
Fringe benefits	1,569,239	604,888	75,362	145,890	65,409	88,728	2,549,516	230,921	63,418	294,339	2,843,855
Cost of goods sold	1,071	2,382,205	-	-	-	-	2,383,276	-	-	-	2,383,276
Animal nutrition	618,010	-	-	-	-	-	618,010	-	-	-	618,010
Repairs and maintenance	695,039	18,232	-	418	3,577	-	717,266	7,508	-	7,508	724,774
Utilities	1,049,846	404,471	50,435	97,634	43,774	59,380	1,705,540	154,540	42,784	197,324	1,902,864
Professional and contracted services	526,973	129,524	-	-	162,551	5,000	824,048	227,038	32,351	259,389	1,083,437
Advertising and public relations	-	4,488	-	-	14,721	1,663,022	1,682,231	21,795	26,212	48,007	1,730,238
Processing fees	-	-	-	-	-	-	-	681,137	-	681,137	681,137
Insurance, licenses and taxes	6,510	29,443	390	-	-	-	36,343	425,093	200	425,293	461,636
Supplies	824,268	210,697	41,582	52,777	136,346	50,974	1,316,644	95,603	51,749	147,352	1,463,996
Training and education	46,354	14,934	3,249	12,785	2,725	17,981	98,028	138,864	11,292	150,156	248,184
Organizational dues	1,728	2,310	-	-	-	95	4,133	45,870	435	46,305	50,438
Animal acquisitions	116,578	-	-	-	-	-	116,578	-	-	-	116,578
Grants	-	-	517,311	2,499	-	-	519,810	-	-	-	519,810
Depreciation	3,830,235	1,476,424	183,946	356,091	159,651	216,570	6,222,917	563,637	154,792	718,429	6,941,346
Interest	214,897	-	-	-	-	-	214,897	-	-	-	214,897
Other	5,778	46,397	11,770	-	75	1,032	65,052	11,628	3,860	15,488	80,540
Total expenses	\$ 17,308,863	\$ 8,331,126	\$ 1,258,652	\$ 1,393,433	\$ 913,671	\$ 2,543,935	\$ 31,749,680	\$ 3,752,330	\$ 703,066	\$ 4,455,396	\$ 36,205,076

The accompanying notes are an integral part of these consolidated financial statements.

THE TOLEDO ZOOLOGICAL SOCIETY

Consolidated Statements of Cash Flows

	Year Ended December 31	
	2020	2019
Cash flows from operating activities		
Changes in net assets	\$ 5,088,022	\$ 5,313,456
Adjustments to reconcile changes in net assets to net cash provided by operating activities		
Tax levies and contributions designated for capital improvements	(7,303,969)	(7,097,950)
Depreciation	7,529,364	6,941,348
Net realized and unrealized gains on investment securities	(2,573,614)	(3,005,554)
Change in value of beneficial interest in perpetual trusts	(51,234)	65,030
Loss on disposal of property and equipment	1,083	211,207
Changes in operating assets and liabilities which provided (used) cash		
Accounts receivable	(6,747)	(178,865)
Contributions receivable	764,751	176,662
Levy receivable	(308,071)	-
Inventory	26,760	12,981
Prepaid expenses and deposits	(20,930)	(104,779)
Accounts payable	(1,386,309)	(1,403,623)
Accrued payroll, vacation pay and payroll taxes	(55,564)	(294,487)
Deferred membership	50,246	(234,670)
Deferred revenue	154,465	(1,597)
Net cash provided by operating activities	1,908,253	399,159
Cash flows from investing activities		
Purchases and construction of property and equipment	(1,667,048)	(9,601,715)
Purchases of investment securities	(4,376,084)	(4,376,084)
Sales of investment securities	3,797,191	4,077,799
Proceeds from sale of property and equipment	3,500	161,200
Net cash used in investing activities	(2,242,441)	(9,738,800)
Cash flows from financing activities		
Net short term borrowings (repayments)	(2,250,000)	500,000
Proceeds from tax levies and contributions designated for capital improvements	6,894,874	7,097,950
Proceeds from issuance of note payable	-	75,000
Repayment of note payable	(75,000)	-
Net (payments) receipts related to charitable gift annuities	(545)	8,086
Net cash provided by financing activities	4,569,329	7,681,036
Increase (decrease) in cash and cash equivalents	4,235,141	(1,658,605)
Cash and cash equivalents, beginning of year	2,737,780	4,396,385
Cash and cash equivalents, end of year	\$ 6,972,921	\$ 2,737,780
Supplemental disclosures of cash flows information		
Noncash capital activity	\$ 427,264	\$ 1,177,030

The accompanying notes are an integral part of these consolidated financial statements.

THE TOLEDO ZOOLOGICAL SOCIETY

Notes to Consolidated Financial Statements

1. NATURE OF ORGANIZATION, BASIS OF PRESENTATION, AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Organization

The consolidated financial statements include the accounts of **The Toledo Zoological Society** (the “Society”) and the **Toledo Zoological Society Foundation** (the “Foundation”) (collectively, the “Organization”). All significant inter-organization balances and transactions have been eliminated in these consolidated financial statements.

The Society is a tax-exempt charitable organization. The Society’s mission and program, which is functionally reported, is Inspire, Educate, Act, Enjoy. The Society inspires guests to join in being advocates for wildlife and conserving the natural world by providing fun, awe-inspiring, and educational experiences. By joining the Society, others help build a movement that cares for animals and values wildlife’s shared place in our world. The Society’s support comes primarily from tax levies, park operations, admissions, memberships, contributions from donors and the Foundation and grants.

The Foundation is a nonprofit organization that was formed in 2001 to receive, hold, invest and administer donor-restricted contributions, gifts, and grants from the general public for the benefit of the Society. The Society is the sole member of the Foundation. As the sole member of the Foundation, it has been determined that the Society is able to exercise significant control over the Foundation.

Effective February 5, 2019, TZ Solar was dissolved with the remaining assets transferred to the Society at net book value. TZ Solar was a wholly-owned subsidiary of the Society, formed as a “C” Corporation for the construction and operation of a solar array on Society property.

Basis of Presentation

Net assets, revenues, revenues, and other support are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions - Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. The governing board has designated, from net assets without donor restrictions, net assets for a board-designated endowment. See Note 13.

Net Assets With Donor Restrictions – Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both. See Note 8.

THE TOLEDO ZOOLOGICAL SOCIETY

Notes to Consolidated Financial Statements

Use of Estimates

The preparation of consolidated financial statements in conformity with generally accepted accounting principles (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosures of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting year. Actual results could differ from those estimates.

Cash and Cash Equivalents

The Organization considers all investment instruments with maturities of three months or less from date of purchase to be cash equivalents.

The Organization maintains its checking and savings accounts at various commercial banks. Balances on deposits are insured by the Federal Deposit Insurance Corporation ("FDIC") up to specified limits; however, balances in excess of FDIC limits are uninsured. Management does not believe the Organization is exposed to any significant interest rate or other financial risk as a result of these deposits.

Fair Value Measurements

Fair value refers to the price that would be received to sell an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants in the market in which the reporting entity transacts such sales or transfers based on the assumptions market participants would use when pricing an asset or liability. Assumptions are developed based on prioritizing information within a fair value hierarchy that gives the highest priority to quoted prices in active markets (Level 1) and the lowest priority to unobservable data (Level 3).

A description of each category in the fair value hierarchy is as follows:

- Level 1: Valuation is based upon quoted prices for identical instruments traded in active markets.
- Level 2: Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all-significant assumptions are observable in the market.
- Level 3: Valuation is generated from model-based techniques that use at least one significant assumption not observable in the market. These unobservable assumptions reflect the estimates of assumptions that market participants would use in pricing the asset or liability.

For a further discussion of fair value measurements, refer to Note 3 to these consolidated financial statements.

THE TOLEDO ZOOLOGICAL SOCIETY

Notes to Consolidated Financial Statements

Investment Securities

Investment securities are carried at fair value. Fair value is determined based upon quoted market values, if available, or if not available, estimated amounts are provided by the bank trustee. Investment securities acquired by gift or bequest are recorded at fair value on the date of gift and such amount is considered the cost of the security. Any realized gain or loss on the sale of a security is determined using the cost basis of the security sold. Income from investments, including realized and unrealized gains and losses, is allocated among net assets with donor restrictions and without donor restrictions based on donor restrictions or the absence thereof. Investment return, net of fees is reported in the consolidated statements of activities and consists of interest and dividend income, realized and unrealized capital gains and losses, distributions from beneficial interest in perpetual trusts, less external investment expenses.

The Organization invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and such changes could materially affect the amounts reported in these consolidated financial statements.

Contributions Receivable

Unconditional promises to give that are expected to be collected within one year are carried at the amount the Organization expects to collect from balances outstanding at year-end. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using the Foundation's risk adjusted rate. Amortization of the discounts is included in contribution revenue. The Organization has concluded that an allowance for doubtful accounts related to balances outstanding at year-end is not necessary. Uncollectible amounts that are still outstanding after management has used reasonable collection efforts are written-off through a charge to bad debts and a credit to contributions receivable.

Conditional promises to give, for various capital projects and programs, are not included as support until the conditions are met. Such promises amounted to approximately \$602,000 and \$723,000 at December 31, 2020 and 2019, respectively.

Inventory

Inventory is stated at the lower of cost or net realizable value with cost determined on the first-in, first-out ("FIFO") basis. Inventory consists of \$213,142 for gifts and souvenirs and \$118,126 for concessions as of December 31, 2020. Inventory consisted of \$209,833 for gifts and souvenirs and \$148,195 for concessions as of December 31, 2019.

THE TOLEDO ZOOLOGICAL SOCIETY

Notes to Consolidated Financial Statements

Property and Equipment and Depreciation

The Organization capitalizes major additions to property and equipment at cost or fair value if acquired by gift. Depreciation of property and equipment is provided using the straight-line method based on the estimated useful lives of the individual assets which range from ten to fifty years for land improvements and buildings and structures, and five to twenty years for equipment.

Upon retirement, disposal or abandonment of property and equipment, the related cost and accumulated depreciation are removed from the respective accounts and any gain or loss is reported in the consolidated statements of activities.

Accounting for Impairment of Long-Lived Assets

The Organization reviews its long-lived assets for impairment whenever events or changes in circumstances indicate the carrying amount of an asset may not be recoverable. Recoverability of assets held and used is measured by comparing the carrying amount of an asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. No impairment charges were recognized on long-lived assets in 2020 and 2019.

Beneficial Interest in Perpetual Trusts

The Organization is the income beneficiary of perpetual trusts held and administered by outside fiscal agents. Under the terms of the trusts, the Organization has the irrevocable right to receive the income earned on the trusts' assets in perpetuity, but will never receive the assets held in trust. The present value of the estimated future cash receipts from the trust is recognized as an asset and donor restricted contributed support at the date the trust is established. Distributions from the trust are recorded as investment return, and the carrying value of the assets are adjusted annually for changes in the estimates of future receipts.

Revenue Recognition

The Organization records as revenue the following types of contributions when they are received unconditionally, at their fair value: cash, promises to give, certain donated services and gifts of long-lived and other assets. Conditional contributions, those with a measurable performance or other barrier and a right of return, are not recognized until the conditions on which they depend have been met. The Organization's grants and appropriations (tax levies from Lucas County) are considered to be nonexchange transactions for purposes of applying revenue recognition policies. The Organization records appropriations, grants and other revenues as earned.

Contributions and grants without donor-imposed restrictions and contributions with donor-imposed restrictions that are met in the same period as the gift and grants are received are both reported as support of the net assets without donor restrictions class. Other restricted gifts and grants are reported as net assets with donor restrictions.

THE TOLEDO ZOOLOGICAL SOCIETY

Notes to Consolidated Financial Statements

The Organization recognizes revenue from ticket sales, parking and rides at the time of admission. Sales from concessions and gift shops are recognized at the time of sale, point of sale. The sales are reported at the amount that reflects the consideration to which the Organization expects to be entitled in exchange for providing goods or services to the customer. Customers pay for goods sold on a stand-alone selling price basis at the point of sale which occurs at a point in time. Control is transferred immediately to the customer at the point of sale. Certain retail transactions provide customer with several direct opportunities that are considered performance obligations:

- The Organization provides member and employee discounts for purchases at the gift shops and concessions.
- The Organization allows customers to purchase gift certificates on a stand-alone selling price basis. Customers can use the gift certificate to make purchases as if the gift certificate was cash.
- The Organization provides for a right of return to the customer for purchased goods, allowing a customer to get "in-store credit" in the amount of the selling price of the goods being returned. Admissions are not refundable.

The Organization has not reported a liability for estimated returns, discounts or outstanding gift certificates, as the amounts are not considered to be material to the consolidated financial statements.

Membership dues, which are nonrefundable, are composed of an exchange element based on the value of benefits provided, and a contribution element revenue from memberships within the fiscal year in which memberships are received and consumed. The contribution element is recognized as received, as noted above. Annual memberships are offered at posted rates for individuals, families and grandparents. The member pays for and begins receiving membership benefits upfront, and the performance obligation of the exchange element is satisfied over time as the benefits are consumed. Memberships are purchased throughout the year and primarily used by the end of the fiscal year given the seasonality of the Organization's operations. A portion of membership fees are deferred at year end and will be recognized as membership benefits are consumed.

Animal Collection

Purchases of animals are charged to expense and no value of the animal collection is reported in the consolidated statements of financial position. Additions to these collections acquired other than by purchases are not assigned a value and are not accounted for in the accounts of the Society.

Advertising Costs

The cost of advertising and public relations are expensed as incurred. The Organization incurred \$1,485,910 and \$1,730,238 in advertising and public relations expense during 2020 and 2019, respectively.

THE TOLEDO ZOOLOGICAL SOCIETY

Notes to Consolidated Financial Statements

Income Taxes

The Society is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code (“IRC”), except on net income derived from unrelated business activities from the operation of its gift shop, catering and rental of party space, and the Foundation is exempt under Section 501(a) of the IRC. The Society and the Foundation are also exempt from state and local taxes under the laws of the State of Ohio for nonprofit organizations. Accordingly, no provision for federal, state or local income taxes has been recorded in these consolidated financial statements for these entities.

TZ Solar was a “C” Corporation subject to federal, state and local taxation. No provision for federal or state income taxes was required in 2019. As noted previously, TZ Solar was dissolved in February 2019 and remaining net book value transferred to the Society.

The Society and the Foundation have evaluated uncertain income tax positions and believe there are no such positions of significance at December 31, 2020 and 2019, that are required to be recorded or disclosed in these consolidated financial statements. The Society and the Foundation’s federal Exempt Organization Business Income Tax Returns (Forms 990T) and TZ Solar’s tax returns for all open tax years (2017 through 2020) remain subject to examination by the Internal Revenue Service, generally for three years after they were filed.

Functional Allocation of Expenses

The cost of program and supporting services activities have been summarized on a functional basis in the consolidated statements of activities. The consolidated statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

The consolidated financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses are allocated on a square footage basis, as well as salaries and wages, benefits, payroll taxes, professional services, office expenses, information technology, interest, insurance and other, which are allocated on the basis of estimates of time and effort.

Reclassifications

Certain amounts as reported in the 2019 consolidated financial statements have been reclassified to conform with the 2020 presentation.

THE TOLEDO ZOOLOGICAL SOCIETY

Notes to Consolidated Financial Statements

Risks and Economic Uncertainties

The outbreak of a novel coronavirus (COVID-19), which the World Health Organization declared in March 2020 to be a pandemic, continues to spread throughout the United States of America and the globe. Many State Governors issued temporary Executive Orders that, among other stipulations, effectively prohibit in-person work activities for most businesses and industries including nonprofit entities, having the effect of suspending or severely curtailing operations. As a result, the COVID-19 outbreak is disrupting and affecting the Organization's normal activities. The Organization closed operations from mid March 2020 until mid June 2020, at which time the zoo operated under limited capacity to adhere to COVID-19 regulations. The extent of the ultimate impact of the pandemic on the Organization's operational and financial performance will depend on certain developments, including the duration and spread of the outbreak and its impact on members, funders, program recipients, employees, vendors, and other constituents, all of which cannot be reasonably predicted at this time. While management reasonably expects the COVID-19 outbreak to negatively impact the Organization's financial position, changes in net assets, and, where applicable, the timing and amounts of cash flows, the related financial consequences and duration are highly uncertain.

In August 2020, the Organization received proceeds from borrowings in the amount of \$2,974,974 through the Paycheck Protection Program ("PPP"), obtained through the federal Coronavirus Aid, Relief, and Economic Security Act ("CARES Act"), which was enacted into law on March 28, 2020. The loan has a two year maturity and is subject to a 1% interest rate. As of December 31, 2020, this loan has been spent on eligible expenses and is expected to be fully forgiven in accordance with the CARES Act. As such, the Organization has recognized this amount spent as federal grant revenue on the consolidated statement of activities.

Subsequent Events

In preparing these consolidated financial statements, the Organization has evaluated, for potential recognition or disclosure, significant events or transactions that occurred during the period subsequent to December 31, 2020, the most recent consolidated statement of financial position presented herein, through April 28, 2021, the date these consolidated financial statements were available to be issued. No significant such events or transactions were identified.

THE TOLEDO ZOOLOGICAL SOCIETY

Notes to Consolidated Financial Statements

2. LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the consolidated statement of financial position date, comprise the following as of December 31:

	2020	2019
Cash and cash equivalents	\$ 6,972,921	\$ 2,737,780
Contributions receivables - due within one year	923,076	272,308
Accounts receivable	391,961	385,214
Levy receivable	717,166	-
Investment securities	23,534,713	20,382,206
Less: board-designated for endowment	(11,518,567)	(10,705,469)
Less: board-designated other	(4,540,643)	(3,660,687)
Distributions from beneficial interest in perpetual trusts	45,238	24,437
Less: donor restricted net assets - subject to		
Expenditure for specified purpose	(7,940,254)	(5,978,565)
Passage of time	(48,658)	(39,419)
Endowment spending policy and appropriation	(2,521,010)	(2,137,424)
	<u>\$ 6,015,943</u>	<u>\$ 1,280,381</u>

The endowment funds consist of donor-restricted endowments and funds designated by the board as endowment. Income from donor-restricted endowments is restricted for specific purposes, with the exception of the amounts available for general use. Donor-restricted endowment funds are not available for general expenditure.

The board-designated endowment of \$11,518,567 is subject to an annual spending rate as described in Note 13. Although the Organization does not intend to spend from this board-designated endowment (other than amounts appropriated for general expenditure as part of the Board's annual budget approval and appropriation), these amounts could be made available if necessary.

As part of the Organization's liquidity plan, tax levies, admissions, membership and park operations revenue is available for general expenditures, without donor or other restrictions limiting their use, within one year of the consolidated statement of financial position date.

3. INVESTMENT SECURITIES AND FAIR VALUE MEASUREMENTS

The Organization utilizes fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. Mutual funds, corporate bonds, real estate and beneficial interest in perpetual trusts are recorded at fair value on a recurring basis.

THE TOLEDO ZOOLOGICAL SOCIETY

Notes to Consolidated Financial Statements

Following is a description of the valuation methodologies and key inputs used to measure financial assets recorded at fair value. The description includes an indication of the level of the fair value hierarchy in which the assets are classified.

The Organization classifies its investments in mutual funds, fixed income securities and real estate investments as Level 1 in the fair value hierarchy since the values are based on their quoted prices in active markets.

The Organization classifies the beneficial interest in perpetual trusts as Level 3 in the fair value hierarchy. The underlying trust assets cannot be liquidated or redeemed by the Organization. As such, no quoted prices or active market are available for these assets. As a practical expedient, the carrying value of the assets is deemed equal to the fair value of the total investments held in the trusts.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following tables set forth by level, within the fair value hierarchy, the recorded amount of assets measured at fair value on a recurring basis at December 31:

2020	Assets at Fair Value			
	Level 1	Level 2	Level 3	Total
Investments:				
Mutual funds				
Small cap	\$ 1,364,164	\$ -	\$ -	\$ 1,364,164
Mid cap	1,411,646	-	-	1,411,646
Large cap	9,554,727	-	-	9,554,727
International	2,883,230	-	-	2,883,230
Fixed Income	7,539,505	-	-	7,539,505
Real Estate	781,441	-	-	781,441
Beneficial interest in perpetual trusts	-	-	969,155	969,155
Total assets at fair value	\$ 23,534,713	\$ -	\$ 969,155	\$ 24,503,868

THE TOLEDO ZOOLOGICAL SOCIETY

Notes to Consolidated Financial Statements

2019	Assets at Fair Value			
	Level 1	Level 2	Level 3	Total
Investments:				
Mutual funds				
Small cap	\$ 1,097,007	\$ -	\$ -	\$ 1,097,007
Mid cap	1,112,975	-	-	1,112,975
Large cap	8,172,052	-	-	8,172,052
International	2,464,368	-	-	2,464,368
Fixed Income	6,610,678	-	-	6,610,678
Real Estate	925,126	-	-	925,126
Beneficial interest in perpetual trusts	-	-	917,921	917,921
Total assets at fair value	\$ 20,382,206	\$ -	\$ 917,921	\$ 21,300,127

The table below sets forth a summary of changes in the fair value of the Organization's Level 3 assets, consisting of the perpetual trust agreements, for the years ended December 31:

	2020	2019
Balance, January 1	\$ 917,921	\$ 982,951
Unrealized gains (losses) relating to instruments held at the reporting date	51,234	(65,030)
Balance, December 31	\$ 969,155	\$ 917,921

4. CONTRIBUTIONS RECEIVABLE

The Organization is undergoing a capital campaign to obtain funds for the Master Plan of which \$923,076 and \$2,195,499 is pledged and outstanding as of December 31, 2020 and 2019, respectively. Campaign contributions of \$1,419,297 and \$753,409 were reported for the years ended December 31, 2020 and 2019, respectively, and are presented as donor restricted contributions in the consolidated statements of activities. Contributions receivable greater than one year are recognized at present value using a discount rate of 6%.

THE TOLEDO ZOOLOGICAL SOCIETY

Notes to Consolidated Financial Statements

Contributions receivable, representing unconditional promises to give, are as follows at December 31:

	2020	2019
Gross amount due in		
Less than one year	\$ 923,076	\$ 272,308
One to four years	-	769,231
Over four years	-	1,153,960
	<u>923,076</u>	<u>2,195,499</u>
Less amount representing discount	<u>-</u>	<u>507,672</u>
Present value of promises to give	<u>\$ 923,076</u>	<u>\$ 1,687,827</u>

5. REVENUE FROM CONTRACTS WITH CUSTOMERS

Revenue from contracts with customers for the Organization for the years ended December 31, 2020 and 2019, is as follows:

	2020	2019
Park operations - recognized point in time	\$ 3,890,107	\$ 9,085,069
Admissions - recognized point in time	3,614,435	6,270,482
Memberships - recognized over time	<u>4,942,955</u>	<u>6,687,875</u>
Total	<u>\$ 12,447,497</u>	<u>\$ 22,043,426</u>

Park operations (concessions, gift and souvenir sales, parking, rides and other) and admissions are recognized at a point in time as control does not transfer to the customer until the point of sale. As discussed in Note 1, certain variable consideration and customer rights have not been reported as a contract liability, as the amounts are not considered to be material to the consolidated financial statements. The exchange portion of memberships are recognized over time as the customer simultaneously receives and consumes the benefit of the services. The Organization uses both input and output methods to recognize revenue depending on the nature of the services provided.

THE TOLEDO ZOOLOGICAL SOCIETY

Notes to Consolidated Financial Statements

6. DEFERRED MEMBERSHIP

Deferred membership of \$1,334,871 and \$1,284,625 as of December 31, 2020 and 2019, respectively, represents performance obligations associated with membership fees with payments received and for which the benefits have not been fully realized. The deferred membership will be ratably recognized as membership benefits are consumed, with consideration of the Organization's seasonal activity. The following table provides information about significant changes to the contract liabilities for the years ended December 31:

	2020	2019
Deferred membership, beginning of year	\$ 1,284,625	\$ 1,519,295
Revenue recognized that was included in deferred membership at the beginning of the year	(1,284,625)	(1,519,295)
Increase in deferred revenue due to cash received during the period	<u>1,334,871</u>	<u>1,284,625</u>
Deferred membership, end of year	<u>\$ 1,334,871</u>	<u>\$ 1,284,625</u>

7. BANK REVOLVING NOTE PAYABLE

The Society has available an unsecured \$15,000,000 bank revolving note due June 4, 2021 to be used for capital improvements and operating purposes. Interest at LIBOR plus 1.05% is payable monthly. The outstanding balance at December 31, 2020 and 2019 was \$7,250,000 and \$9,500,000, respectively.

THE TOLEDO ZOOLOGICAL SOCIETY

Notes to Consolidated Financial Statements

8. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are available for the following purposes at December 31:

	2020	2019
Subject to expenditure for specified purpose:		
Care of animals	\$ 1,898,104	\$ 1,636,643
Capital projects	5,620,511	5,404,729
Works progress administration		
buildings maintenance	295,819	255,173
Research and collaboration	125,820	97,539
	<u>7,940,254</u>	<u>7,394,084</u>
Subject to passage of time:		
Charitable gift annuities, time restrictions	48,658	39,419
Beneficial interests in perpetual trusts	969,155	917,921
Endowments held in perpetuity:		
General endowment	300,000	300,000
Care of animals endowment	81,184	81,184
Conda Zoo Teen endowment	431,311	271,490
Carnivore Education center	1,628,515	1,404,750
Research and collaboration endowment	80,000	80,000
	<u>2,521,010</u>	<u>2,137,424</u>
Total	<u>\$ 11,479,077</u>	<u>\$ 10,488,848</u>

The net assets released from donor restrictions in 2020 and 2019 amounted to \$1,859,351 and \$815,250, respectively. Such amounts related primarily to the satisfaction of property and equipment acquisitions.

9. RETIREMENT PLANS

The Society maintains a defined contribution plan covering salaried and bargaining unit employees. The plan provides for both a basic contribution for all employees as well as matching contributions, up to limits defined in the plans. Retirement expense relating to the plan was \$573,308 in 2020 and \$525,933 in 2019 and is reported in fringe benefits.

THE TOLEDO ZOOLOGICAL SOCIETY

Notes to Consolidated Financial Statements

10. LEVY SUPPORT AND CONCENTRATION

The Society is the recipient of two Lucas County real estate tax levies. One levy, under contractual arrangements with the Board of Lucas County Commissioners, is specifically designated for capital improvements and was passed in November 2015 and will be collected through 2026. The second levy, for current operations, was passed as a renewal levy in November 2016 for five years. The capital improvements levy generated revenue of \$7,303,969 in 2020 and \$7,097,950 in 2019. The operating levy generated revenue of \$5,480,477 in 2020 and \$5,322,213 in 2019. Approximately 35% in 2020 and 30% in 2019 of the Society's consolidated revenues, gains and other support was obtained through Lucas County capital and operating real estate tax levies.

11. DONATED SERVICES

The recorded contributed value of donated services provided by doctors and paramedics to the Society's animals approximated \$22,000 in 2020 and \$36,100 in 2019. Additionally, approximately 26,000 hours in 2020 and 75,500 hours in 2019 were volunteered by non-specialized individuals for which no value has been assigned.

12. PROPERTY AND EQUIPMENT COMMITMENT

Construction in progress at December 31, 2020, relates to costs incurred with respect to various projects approved by the Board of Directors of the Society. Such projects relate to Carnivore area renovations, software development, property redevelopment and other major maintenance and repair projects. These projects are estimated to cost an additional \$21.3 million and will be completed over the following 1 to 3 years. Funding for these projects will be from a capital campaign, capital improvements tax levy, and general operations.

13. ENDOWMENTS

The Organization's endowments consist of 5 funds established for the benefit of the Society. Its endowments consist of both donor-restricted endowment funds and funds designated by the Board of Directors for the Society and Foundation ("Boards") to function as endowments. As required by generally accepted accounting principles, net assets associated with endowment funds, including funds designated by the Boards to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

THE TOLEDO ZOOLOGICAL SOCIETY

Notes to Consolidated Financial Statements

Interpretation of Relevant Law

The Boards of the Organization have interpreted the State of Ohio's Uniform Prudent Management of Institutional Funds Act ("UPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. At December 31, 2020 and 2019, there were no such donor stipulations. As a result of this interpretation, we retain in perpetuity:

- The original value of initial and subsequent gifts (including promises to give net of discount and allowance for doubtful accounts) donated to the endowment.
- Any accumulations to the endowment made in accordance with direction of the applicable donor gift instrument at the time the accumulation is added.

Donor-restricted amounts not retained in perpetuity are subject to appropriation for expenditure by the Boards in a manner consistent with the standard of prudence prescribed by UPMIFA. The Boards consider the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

1. The duration and preservation of the fund.
2. The purpose of the Organization and the donor-restricted endowment fund.
3. General economic conditions.
4. The possible effect of inflation and deflation.
5. The expected total return from income and the appreciation of investments.
6. Other resources of the Organization.
7. The investment policies of the Organization.

Return Objectives and Risk Parameters

The Organization has adopted an investment policy for endowment assets that attempts to manage fund assets according to prudent standards as established in common trust law. Investment of the funds will be so diversified as to minimize the risk of large losses, unless under the circumstances it is clearly prudent not to do so. The intent is for investments to be broadly diversified so as to participate in market growth. It is not the intent to dramatically allocate among asset classes in an attempt to "time" the markets.

Distribution Policy

The Foundation has adopted a Statement of Distribution Policy ("Distribution Policy") to provide financial support to the Society as may be determined from time to time by the Board of Directors of the Foundation. The Distribution Policy is also designed to provide endowment protection and future growth to ensure the perpetuity of the funding of the Foundation.

It is the policy of the Foundation to make a distribution up to 5% of the previous three-year moving average market value of the Foundation, or a particular endowment, using the fund balances as of June 30 of each year.

THE TOLEDO ZOOLOGICAL SOCIETY

Notes to Consolidated Financial Statements

Strategies Employed for Achieving Objectives

In order to meet its needs, the investment strategy of the Organization is to emphasize total return; that is the aggregate return from realized and unrealized capital gains and losses and dividends and interest income.

From time to time, certain donor-restricted endowment funds may have fair values less than the amount required to be maintained by donors or by law (underwater endowments). The Boards have interpreted UPMIFA to permit spending from underwater endowments in accordance with prudent measures required under law. At December 31, 2020 and 2019, the Organization did not have any underwater endowments.

Endowment Net Asset Composition by Type of Fund as of December 31, 2020

	Without Donor Restriction	With Donor Restriction	Total
Board designated endowment funds	\$ 11,518,567	\$ -	\$ 11,518,567
Donor restricted endowment funds	-	2,521,010	2,521,010
Total funds	\$ 11,518,567	\$ 2,521,010	\$ 14,039,577

Changes in Endowment Net Assets for the Year Ended December 31, 2020

	Without Donor Restriction	With Donor Restriction	Total
Endowment net assets, beginning of year	\$ 10,705,469	\$ 2,137,424	\$ 12,842,893
Donation	363,245	100,000	463,245
Net investment gain	1,616,658	283,586	1,900,244
Other changes:			
Appropriations of endowment assets for expenditure	(866,805)	-	(866,805)
Transfer	(300,000)	-	(300,000)
Endowment net assets, end of year	\$ 11,518,567	\$ 2,521,010	\$ 14,039,577

THE TOLEDO ZOOLOGICAL SOCIETY

Notes to Consolidated Financial Statements

Endowment Net Asset Composition by Type of Fund as of December 31, 2019

	Without Donor Restriction	With Donor Restriction	Total
Board designated endowment funds	\$ 10,705,469	\$ -	\$ 10,705,469
Donor restricted endowment funds	-	2,137,424	2,137,424
Total funds	\$ 10,705,469	\$ 2,137,424	\$ 12,842,893

Changes in Endowment Net Assets for the Year Ended December 31, 2019

	Without Donor Restriction	With Donor Restriction	Total
Endowment net assets, beginning of year	\$ 9,744,003	\$ 611,121	\$ 10,355,124
Donation	126,813	100,000	226,813
Net investment gain	2,056,894	615,691	2,672,585
Other changes:			
Appropriations of endowment assets for expenditure	(743,249)	-	(743,249)
Transfer	(478,992)	810,612	331,620
Endowment net assets, end of year	\$ 10,705,469	\$ 2,137,424	\$ 12,842,893

In 2019, the Organization transferred \$810,612 related to the Carnivore Education Center based on donor stipulations.



INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION

April 28, 2021

Board of Directors
The Toledo Zoological Society
Toledo, Ohio

We have audited the consolidated financial statements of *The Toledo Zoological Society* as of and for the years ended December 31, 2020 and 2019, and have issued our report thereon dated April 28, 2021, which expressed an unmodified opinion on those consolidated financial statements. Our audits were performed for the purpose of forming an opinion on the consolidated financial statements as a whole. The supplementary information as listed in the table of contents, which is the responsibility of management, is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information has not been subjected to the auditing procedures applied in our audits of the consolidated financial statements, and accordingly, we do not express an opinion or provide any assurance on it.

Rehmann Lobson LLC

Rehmann is an independent member of Nexia International.



📍 7124 W. Central Ave, Toledo, OH 43617 📞 419.865.8118

**SUPPLEMENTARY INFORMATION
FOR THE YEARS ENDED
DECEMBER 31, 2020 AND 2019**

THE TOLEDO ZOOLOGICAL SOCIETY

Consolidated Schedules of Park Operations

	Year Ended December 31	
	2020	2019
Park operations revenue		
Concessions	\$ 1,779,658	\$ 3,057,164
Gifts and souvenirs	892,396	2,430,622
Parking	390,795	836,406
Rides	191,756	595,061
Catering and facility rentals	598,773	2,119,834
Tours	36,729	45,982
	<hr/>	<hr/>
Total park operations revenue	3,890,107	9,085,069
Cost of goods sold	1,092,176	2,383,276
	<hr/>	<hr/>
Park operations gross profit	\$ 2,797,931	\$ 6,701,793

See independent auditors' report on supplementary information.

THE TOLEDO ZOOLOGICAL SOCIETY

Consolidating Statement of Financial Position

December 31, 2020

	Toledo Zoological Society	Toledo Zoological Society Foundation	Eliminations	Total
ASSETS				
Assets				
Cash and cash equivalents	\$ 4,694,886	\$ 2,278,035	\$ -	\$ 6,972,921
Intercompany receivable	1,733,496	(1,733,496)	-	-
Contributions receivable	-	923,076	-	923,076
Accounts receivable	374,070	17,891	-	391,961
Levy receivable	717,166	-	-	717,166
Inventory	331,268	-	-	331,268
Prepaid expenses and deposits	424,970	10,271	-	435,241
Investment securities	3,139,752	20,394,961	-	23,534,713
Beneficial interest in perpetual trusts	969,155	-	-	969,155
Property and equipment				
Land and improvements	17,147,713	-	-	17,147,713
Buildings and structures	210,181,172	-	-	210,181,172
Equipment	12,176,280	-	-	12,176,280
Construction in progress	1,563,138	-	-	1,563,138
	241,068,303	-	-	241,068,303
Less accumulated depreciation	98,152,496	-	-	98,152,496
Net property and equipment	142,915,807	-	-	142,915,807
Total assets	\$ 155,300,570	\$ 21,890,738	\$ -	\$ 177,191,308
LIABILITIES AND NET ASSETS				
Liabilities				
Bank revolving note payable	\$ 7,250,000	\$ -	\$ -	\$ 7,250,000
Accounts payable	1,444,293	17,383	-	1,461,676
Accrued payroll, vacation pay and payroll taxes	357,151	-	-	357,151
Deferred membership	1,334,871	-	-	1,334,871
Deferred revenue	754,610	-	-	754,610
Note payable	-	-	-	-
Total liabilities	11,140,925	17,383	-	11,158,308
Net assets				
Without donor restrictions	143,035,356	11,518,566	-	154,553,922
With donor restrictions	1,124,289	10,354,789	-	11,479,078
Total net assets	144,159,645	21,873,355	-	166,033,000
Total liabilities and net assets	\$ 155,300,570	\$ 21,890,738	\$ -	\$ 177,191,308

See independent auditors' report on supplementary information.

THE TOLEDO ZOOLOGICAL SOCIETY

Consolidating Statement of Activities

Year Ended December 31, 2020

	Toledo Zoological Society	Toledo Zoological Society Foundation	Eliminations	Total
Net assets without donor restrictions:				
Revenues, gains and other support				
Tax levies	\$ 12,784,446	\$ -	\$ -	\$ 12,784,446
Park operations	3,890,107	-	-	3,890,107
Admissions	3,614,435	-	-	3,614,435
Memberships	4,942,955	-	-	4,942,955
Special events and programs	428,778	-	-	428,778
Zoo pals	145,150	-	-	145,150
Investment return, net of fees	239,433	1,625,121	-	1,864,554
Contributions and bequests	1,274,907	463,099	-	1,738,006
Grants and other revenue	3,776,386	100	(2,271,243)	1,505,243
Paycheck Protection Program grant	2,974,974	-	-	2,974,974
Net assets released from restriction	554,225	1,385,126	-	1,939,351
Total revenues, gains and other support	34,625,796	3,473,446	(2,271,243)	35,827,999
Expenses and losses				
Program expenses:				
Animal care and exhibitions	17,619,267	-	-	17,619,267
Park operations	4,761,896	-	-	4,761,896
Conservation	1,085,604	-	-	1,085,604
Education	767,692	-	-	767,692
Membership services	997,603	-	-	997,603
Marketing	2,257,548	-	-	2,257,548
Total program expenses	27,489,610	-	-	27,489,610
Supporting services expenses:				
General and administrative	3,560,936	-	-	3,560,936
Fundraising	589,471	2,280,350	(2,271,243)	598,578
Total supporting services expenses	4,150,407	2,280,350	(2,271,243)	4,159,514
Losses:				
Loss on disposal of property and equipment	1,083	-	-	1,083
Total expenses and losses	31,641,100	2,280,350	(2,271,243)	31,650,207
Changes in net assets without donor restrictions	2,984,696	1,193,096	-	4,177,792
Net assets with donor restrictions:				
Investment return, net of fees	-	1,231,015	-	1,231,015
Contributions and bequests	417,004	1,002,293	-	1,419,297
Grants and other revenue	199,269	-	-	199,269
Net assets released from restriction	(554,225)	(1,385,126)	-	(1,939,351)
Transfer	-	-	-	-
Changes in net assets with donor restrictions	62,048	848,182	-	910,230
Changes in net assets	3,046,744	2,041,278	-	5,088,022
Net assets, beginning of year	141,112,901	19,832,077	-	160,944,978
Net assets, end of year	\$ 144,159,645	\$ 21,873,355	\$ -	\$ 166,033,000

See independent auditors' report on supplementary information.